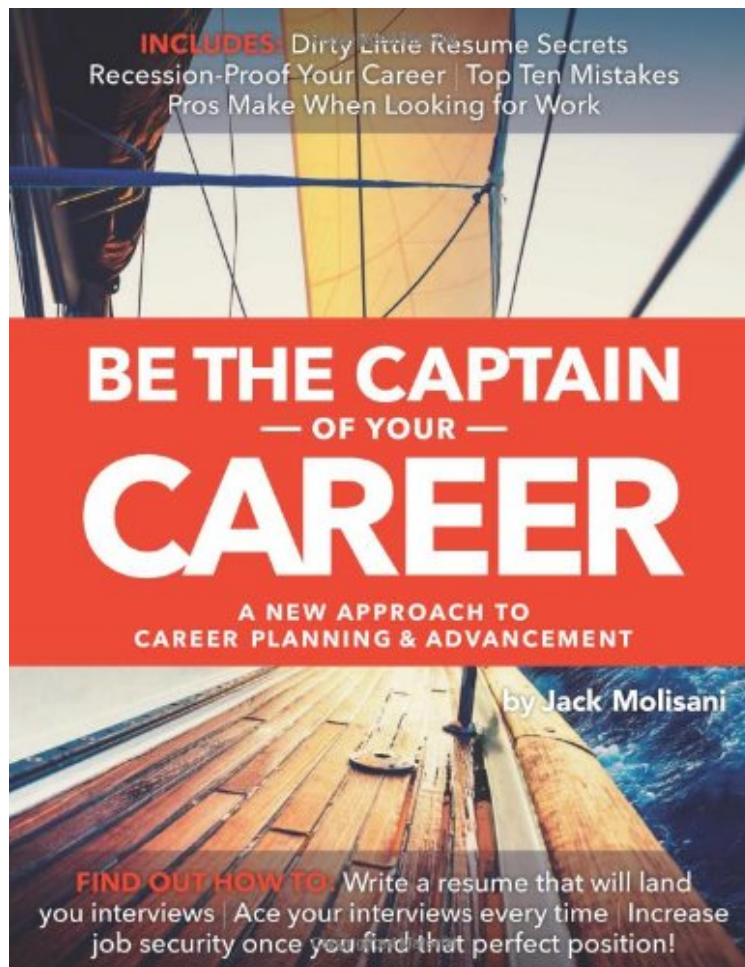


(Download) Be the Captain of Your Career: A New Approach to Career Planning and Advancement

Be the Captain of Your Career: A New Approach to Career Planning and Advancement

Jack Molisani

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Jack Molisani : Be the Captain of Your Career: A New Approach to Career Planning and Advancement before purchasing it in order to gauge whether or not it would be worth my time, and all praised Be the Captain of Your Career: A New Approach to Career Planning and Advancement:

25 of 26 people found the following review helpful. Don't just send out ships, set sail! By TimohuatI've been listening to Jack Molisani give career advice for over a decade now--and what he has to say is always an invigorating dive into what it takes to be successful. The central part of the book, how to get a new, better job, is full of great advice. But the first and last sections matter most--how to captain your career, adjusting with the wind, without losing course. We can't control the economy. We will face setbacks. We will even mess up! But if we learn to adapt, take the gifts and advantages offered us, and show initiative, we can even sail upwind. Jack's career advice is about more than the power of positive thinking, though. You have to provide value in what you do. This can be at times humbling--what engineer

ever expects to go on the road selling ginsu knives? But each time you send in a resume, engage in an interview, negotiate a contract, or work in a job, make clear that you will meet or exceed the expectations. Solve your boss's problems. Make that person's life easier. Demonstrate that the value you provide justifies what your compensation. Give more than you take, and you will be rewarded richly. Jack uses the analogy of not just sitting around waiting for your ship to come in, which is too passive in today's world. Instead, you to send out ships! Build your networks, offer a hand. You never know when that hand will pull you out of the water. I think this philosophy of career management and its attitude toward living are the best guidance the book has to give.

19 of 20 people found the following review helpful. Marvelous insider secrets from a successful recruiter
By Chellie Campbell
Jack Molisani has written a terrific guide to navigating the career waters and keeping your ship from being broken on the shoals of the shrinking job market. The book is filled with "dirty little resume secrets" and what to do and what not to do to land the job of your dreams and get the perks and promotions you deserve. And he's funny, too! I laughed out loud several times while reading entertaining stories like "Seven Career Lessons I Learned from Selling Ginsu Knives". This book lets you in on the secrets he learned the hard way so that you can be ahead of the game. Don't send out another resume without reading his chapter on "Dirty Little Resume Secrets". This is my favorite kind of writing - both informative and entertaining!

10 of 0 people found the following review helpful. The perfect blend of practical and philosophical
By Alyson Riley
This little treasure came at a time when I was considering major career transition, and I found it to be the perfect combination of concise, complete, and practical advice coupled with deeper philosophical introspection about one's values and dreams. I appreciate that Jack doesn't say in 100 words what can be said in 10; that he focuses on empowering readers to forge our own career paths; that discussions about money sit side-by-side against thoughts about seeking balance and enlightenment, "responding to market changes while staying true to your core values," and creating a career that enables you to live the life you want. Many people talk about beginning with the end in mind, and this book does that: it gives actionable, relevant, field-tested career guidance in the context of broader life goals and values. And it was fun to read -- I think you'll appreciate the heart and the brain behind this book. Thanks, Jack.

Drawing from his own experience with corporations both large and small and as a business owner, Jack Molisani has seen every mistake the professional (or not-so-professional) can make in today's highly competitive job market. This book provides the tools for navigating these choppy waters. Starting with how to escape a dead-end job or an overbearing boss, to advancing one's career, and finally to achieving a higher standard of living, the book is divided into sections on finding new directions, making things happen, and optimizing the results. While most business guides focus on either job hunting for the unemployed or getting rich for business owners and CEOs, these solutions including how to get and ace an interview and how to increase job security once hired cater to real people wanting real advice on how to escape the chains of a recessive economy and create a long-term lifestyle that is both enjoyable and achievable.