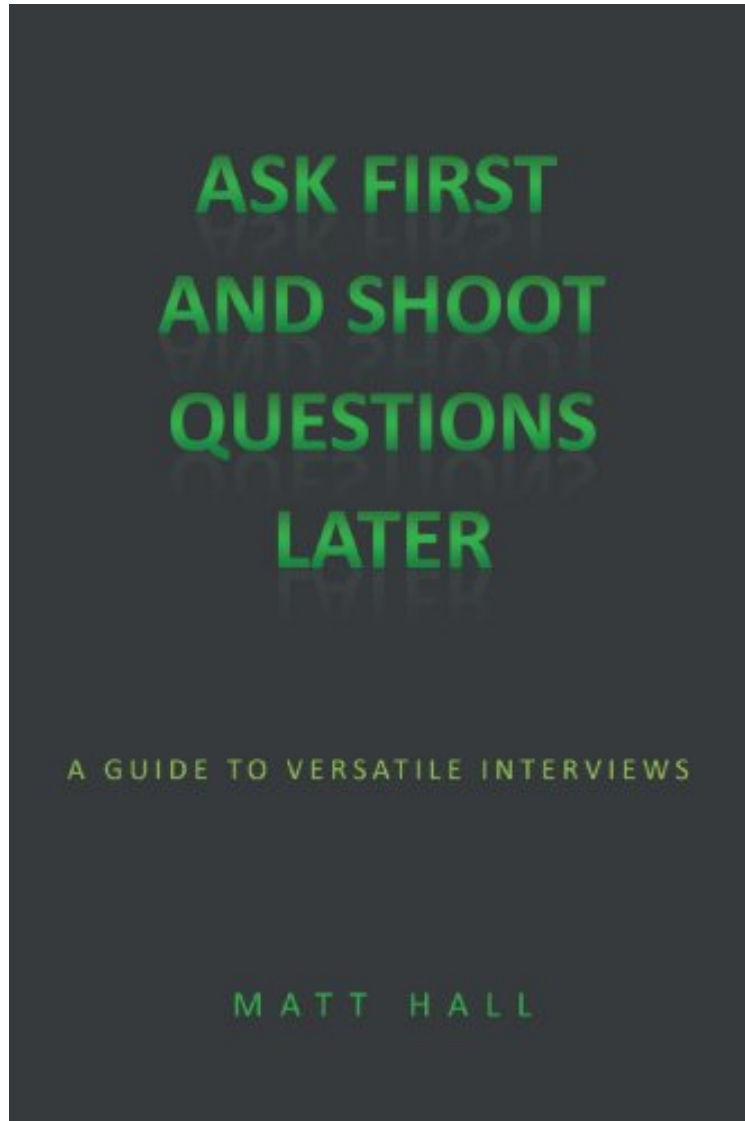


Ask First Shoot Questions Later: A Guide to Versatile Interviews

Matt Hall

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Matt Hall : Ask First Shoot Questions Later: A Guide to Versatile Interviews before purchasing it in order to gage whether or not it would be worth my time, and all praised Ask First Shoot Questions Later: A Guide to Versatile Interviews:

This book was developed after years of teaching interviewing skills to thousands of investigators, inspectors, police

officers, and other people who need to learn information from others. The book teaches a technique that uses inherent skills to maximize success in obtaining information. The key to interviewing is versatility in the interviewer to adapt to the person being interviewed. Our biggest enemy is our ego and our greatest asset is our ability to show empathy for the unlovable. This book sets a continuum for success. If we only had to interview people we liked, it would be an easy task. Unfortunately, we often have to interview those we don't like.

About the Author Matt Hall retired after 40 years in Federal Law Enforcement. The last 16 of those years were spent teaching communications and interviewing, conflict resolution, advanced interviewing and other behavioral science topics at the Federal Law Enforcement Training Center in Glynco, GA. During those years, Matt has taught thousands of law enforcement and civilian interviewers effective interviewing skills. Matt holds a Master's Degree in Public Administration and is a certified instructor, and distance learning instructor. Matt has written articles on distance learning and interviewing children in the FLETC Journal. Visit Matt's webpage at www.habittraining.com.